

**Nationwide Utilities**

# **Energy Procurement**

**Tailored Energy Solutions  
and Risk Management**

Energy  
**Procurement**

Energy  
**Management**

Renewable  
**Supply**

Network  
**Connections**

**nationwide**  
energy solutions **utilities**

# Securing the Right Energy Strategy for Your Organisation

**Energy procurement plays a critical role in controlling operational costs and managing exposure to volatile energy markets.**

Nationwide Utilities provides independent expertise to help organisations secure energy contracts that align with their financial objectives, risk tolerance and sustainability commitments.

Our procurement strategies combine market insight, data analysis and supplier engagement to deliver the most appropriate contract structures for each client.

**NU at a glance**

**£1bn**

Energy spend under management

**£100m**

Clients saved in energy costs

**95%**

Client renewal rate

# Our Services

## Energy Management

Managing energy efficiency means harnessing every watt to boost performance, cut costs, and support a greener future. We provide our clients with dedicated services and solutions for energy management that go beyond simple transactions.

### Our Energy Management Services

Procurement

Energy Audit & Strategy

Bill Validation & Cost Recovery

Consumption Reporting

Market Intelligence

Fixed/Flex Energy

Public Sector Procurement

## Network Connections

We specialise in facilitating new supply connections and upgrading your existing capacity. Our comprehensive services cover everything from meeting DNO/IDNO requirements to installing advanced metering solutions, ensuring your infrastructure is future-ready.

### Our Network Connection Services

Utility Connections (New & Upgrade)

DNO / IDNO

Metering

## Renewable Supply

Developing your company's Net Zero or sustainability strategy is a journey, and Nationwide Utilities is there for you every step of the way. Our practical services are designed to help you cut your carbon footprint, lower your energy bills, and support your business growth by harnessing sustainable power.

### Our Renewable Energy Services

Power Purchase Agreements

Private wire solar

BESS

## ESG Compliance

We support real estate companies with ESG reporting and compliance. Our solutions help evidence sustainability performance, support building certifications, reduce Scope 2 emissions, and improve long term cost certainty across property portfolios.

### Our ESG Services (Report examples)

SECR

CSRD

ESOS

TCFD

SBTi

## Discover the 360 Power strategy

The complete power and energy management solution for your business

[Learn More](#)

# Why Energy Procurement Matters

## Cost Stability

**Selecting the right contract structure** can reduce exposure to market volatility.

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## Market Insight

**Understanding wholesale markets** helps businesses secure energy at the right time.

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## Risk Management

**Structured procurement strategies** help organisations manage financial risk.

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## Transparency

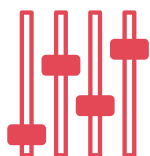
**Independent advisory ensures clarity** around pricing, supplier contracts and market conditions.

# Our Energy Procurement Services



## Business Energy Procurement

We manage the end-to-end procurement process, helping organisations secure competitive energy contracts aligned with their operational needs.



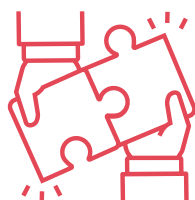
## Fixed Energy Contracts

Fixed contracts provide price certainty over a defined period, helping organisations stabilise energy budgets and reduce exposure to market fluctuations.



## Flexible Energy Procurement

Leverage on-site energy solutions like battery storage and backup generators to shift away from high-demand periods.



## Renewable Energy Contracts

Renewable energy procurement enables organisations to align energy sourcing with sustainability objectives and carbon reduction commitments.



# How we work with **you**



## 01.

### Market Intelligence

Understand your power requirements and energy decarbonisation goals.



## 02.

### Supplier Engagement

Align solutions with your operational and financial needs.



## 03.

### Risk Management

Seamless contract finalisation and energy procurement.



## 04.

### Contract Management

Continuous support to optimise and future-proof your energy strategy.

# Proven Success

## Case Study: Enhancing Data Centre Efficiency with Demand Side Response

Client: UK & European Data Centre Operator

### Challenge

The client wanted a procurement strategy that would protect its power costs through volatile market conditions. Buying month ahead left them exposed to price spikes, so they asked for a framework that could lock in value earlier while keeping flexibility.

### Solution

Leveraging our advanced Demand Side Response (DSR) strategy, the client implemented a tailored programme that included:

- **Real-time Energy Monitoring:** Deployment of smart systems to track consumption and dynamically adjust loads.
- **Automated Load Management:** Prioritisation of critical workloads while shifting non-essential operations during peak periods.
- **On-site Energy Storage:** Integration of battery storage to support uninterrupted operations and further shift loads away from peak demand.
- **Utility Collaboration:** Participation in national DSR programmes to capture incentive revenues and enhance grid stability.

### Result

**£2.16 m**

Procurement savings

**£3.51m**

DSR Savings

### Measuring Success

**£1.42m**

TRIAD Management Import Reduction.

**£2.09m**

TRIAD Export

**£2.23m**

worth of agreements Facilitated

**£5.73m**

Total Revenue Secured 2017-2023



# Supercharge your business with a **360 Energy Strategy**



## Get In Touch

Speak to one of our energy consultants at a time that works for you.

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